

Andrew Carnegie

It is said that at one time he scrapped nearly \$1,000,000 worth of machinery that had not been used a year and installed a new line, which had been demonstrated to him as more efficient. All successful manufacturers accept the industrial principle that it pays far better to scrap an inefficient machine or tool than to muddle along with it when one that will turn out more work can be secured. Suppose, Mr. Granite Man, that you had a Surfacing Machine that would turn out 10 to 20% more work than the one you are using; what would it mean to you in profits at a year's end? Figure this out. You are not using the Machine that turns out the most work unless you are using

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